

REMANUFACTURING IN GLOBAL TRACTOR BUSINESS

VALTRA

HELSINKI
OCT 1ST 2019
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 **AGCO**
Your Agriculture Company

**YOUR
WORKING
MACHINE**

GREETINGS FROM VALTRA

➤ *Tractors since 1951*

➤ *8500+*

-  *0% waste*

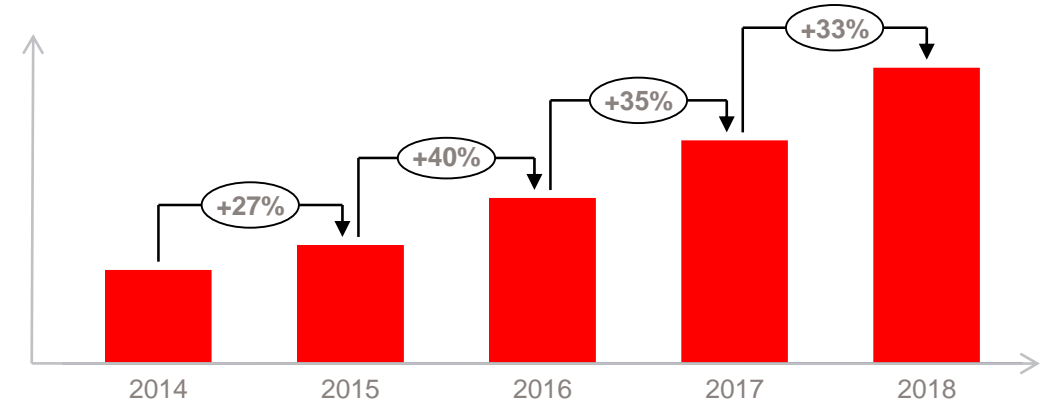
- *NESTE MY* (Renewable Diesel is made from 100% waste and residue)

- *VALTRA REMAN*

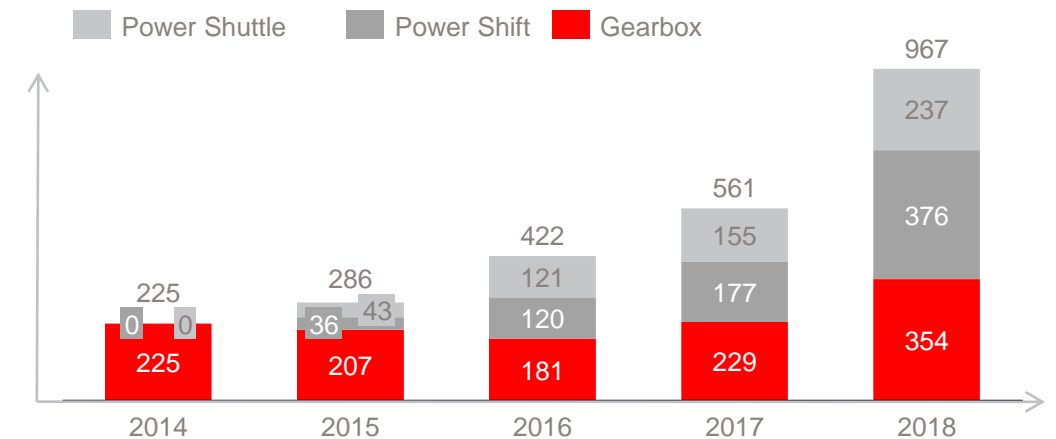
VALTRA REMAN

- Established in 2013
- Valtra Reman family covers all core **transmission** components
- Based on **exchange** / core surcharge
- The price of Reman component is **60-70%** vs the new component
- Up to **90%** of the material can be reuse within the remanufacturing process
- The business has **successfully met the expectations of the customers**
- The volume is **growing** and the product portfolio is continuously expanded

Net sales € 2014-2018



Transmission components 2014 - 2018





VALTRA

THANK YOU!

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